



Mastering the Details

Common Specification Errors to Avoid

PRIVACY ENHANCEMENTS OFTEN OVERLOOKED

It's not uncommon for clients to overlook specifying privacy upgrades when ordering shades. While our natural weaves are visually stunning, they may not provide sufficient privacy or room-darkening capabilities by default.

RECOMMENDATION: For areas such as bedrooms or spaces where light control is crucial, consider this aspect during initial specification. We offer three effective solutions for enhanced privacy and sun control: privacy liners, independent dual shades, or extra density weaving. Refer to *p64* of the Style Guide for details

ROMAN SHADE CLUTCH DAMAGE FROM MISUSE

Our Legacy Clutch system is highly effective across numerous applications, but it requires careful handling due to its delicate spear mechanism. Frequent issues arise when users forcefully pull the shades, attempting to tuck the roman folds under a valance — an action that exceeds the design limits due to the folds' length.

RECOMMENDATION: For high-usage areas or where users might not be familiar with a clutch system, consider opting for our Ultra Clutch system, which features a more robust tube mechanism, or upgrade to the Newton motor system for a superior user experience.

ISSUES WITH SHADE MEASUREMENT

Many returned shades require resizing due to inaccurate initial measurements, leading to delays since each shade is custom, handwoven to precise dimensions.

RECOMMENDATION: While our measuring guide is available at hartmannforbes.com, we strongly advise that these measurements serve only as estimates. Always employ a professional installer to ensure accurate measurements for final orders.

ROMAN SHADE CONFIGURATION UPDATES

Shades are often returned for conversion to a Splitview Style configuration to address privacy concerns, especially in homes with compromising window placements.

RECOMMENDATION: In privacy-sensitive areas like bathrooms and bedrooms, consider specifying a Splitview Style configuration when initially specifying.

REQUESTS FOR POST- PURCHASE MOTORIZATION

Motorized shades enhance the user experience significantly, providing ease of use and a touch of sophistication. It's common for clients to request motorization after initially opting for manual shades, once they experience the difference.

RECOMMENDATION: Always discuss the budget thoroughly with clients, helping them understand the long-term value and daily benefits of investing in a motorized system.

ADJUSTING SIDE RETURNS

Side returns on outside mount shades are essential for concealing the hardware when viewed from the side. As shade operation technologies evolve and become bulkier, the need for appropriate side returns becomes more pronounced.

RECOMMENDATION: We generally recommend the shortest possible side return. However, the larger the operation method chosen, the more critical it becomes to review and adjust the side returns before placing an order. Consider a structured valance, removing the standard valance, and installing the shade within valance framework for a seamless look, especially when opting for Newton or automation.

NEW

INTERIOR LIGHTING CONSIDERATIONS

The use of direct interior front-lighting or accent/spot-lighting on natural shades is strongly discouraged. These artificial interior lighting methods can overshadow the subtle, intricate textures that define the artistry of our craftsmanship. Such lighting can also distort the appearance of our handwoven, natural materials, drawing unwanted attention to inherent, organic surface variations, such as rippling or wrinkling.

RECOMMENDATION: If the use of direct front lighting or accent lighting on the shades is unavoidable, selecting a more heavily-textured weave can help minimize the appearance of any organic surface variations. Please be aware, however, that challenges which may arise specific to the use of artificial interior lighting fall outside the scope of our craftsmanship warranty.

HARTMANN & FORBES®

PO Box 1149 | Tualatin, OR 97062 | hartmannforbes.com
t 503.692.9313 | tf 888.582.8780 | f 503.692.9315