

HARTMANN&FORBES

2022 Reference Kit

SPECIFICATION CHANGES & NEW FEATURES

NEW CLIENTS

If you're new to Hartmann&Forbes, welcome, please reach out for training on the new Reference Kit – <u>contact us</u> online for an appointment

CURRENT CLIENTS

If you're a current client of Hartmann&Forbes, thank you for your partnership, this document will provide the need to know changes in the new Reference Kit. Or feel free to reach out anytime for an <u>appointment</u>, we'd be glad to step you through and answer any questions.

NATURAL WINDOWCOVERINGS, WALLCOVERINGS & TEXTILES HANDCRAFTED FOR THE TRADE IN EDITIONS OF ONE

In the language of fine art, every Hartmann&Forbes product is truly "one of one." A unique, commissioned work, handcrafted in editions of one to create the ultimate in personal expression. Our single-minded commitment to quality is matched by singular, one-to-one service. You'll find this spirit woven through everything we do.

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REFERENCE KIT - THREE PIECE PRINTED KIT



PRODUCT PORTFOLIO

A print catalogue featuring inspirational photography, weave images and limited weave details; the Product Portfolio is designed to be used with the Style Guide and the Price List



STYLE GUIDE

Used in tandem with the Product Portfolio and Price List, the Style Guide provides visual examples of each style, specifications and design considerations along with available options and upgrades.



PRICELIST

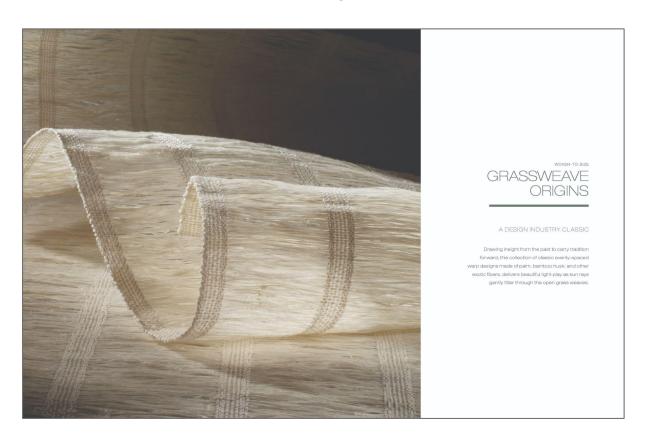
Once styles and weaves are selected, the Price List provides measuring instructions, complete fabric detail and pricing.



PRODUCT PORTFOLIO

IMAGES OF ALL PRODUCTS BY COLLECTION INSTALLATION AND/OR BEAUTY SHOTS OF EACH SERIES SWATCH IMAGES OF EACH COLORWAY LIMITED WEAVE DETAIL **IMAGE DESCRIPTION**

NEW COLLECTION - GRASSWEAVE origins



The

Grassweave Origins

Collection

includes:

Haven

Heritage

Vintage

Interlace

Trestle

Product Portfolio

NO LONGER BOOKED | ARCHIVE | PROMO



2022 Spring No Longer Booked

No Longer Booked weaves are available to order but are not included in the 2022 Product Portfolio, Sample Kits or Website. Limited stock is available, so please check stock when quoting or ordering. Contact Customer Relations for specific information and weave detail.

WTS Archive

The Woven-to-Size Archive are No Longer Booked weaves, but since they are woven per order they are always available. See weave detail online.

Last Call Promo

In-stock fabrics & wallcoverings available By-the-Yard. An assortment of first quality, Natural Fabrics and Wallcoverings offered at a great value to make room for new designs. Please contact Customer Relations for availability.



STYLE GUIDE

STYLES METHODS OF OPERATION PRIVACY & SUN CONTROL **UPGRADES** NO-CHARGE OPTIONS

CATALOGUE STRUCTURENavigation

H

WORKING WITH US



TRADE SHOWROOMS Professionally trained showrooms can

Professionally trained showrooms can support you with specifying, quoting and general ordering assistance. For showroom locations visit hartmannforbes.com

H&F CONCIERGE SERVICE

CUSTOMER RELATIONS

To support our unique products, we pride ourselves on service that's absolutely one-of-a-kind. Please call on our concierge team to answer any questions, and help with quoting and ordering, troubleshooting, warranty, repairs and sample tools from Pam to 5 pm (PST).

AUTOMATION SPECIALISTS

As a complimentary service, an Automation Specialist can collaborate with your team of architects, builders, installers and integrators to ensure your project is properly specified.

CONTACT US

MAILING PO Box 1149 | Tualatin, OR 97062

Contact Customer Relations

WEBSITE hartmannforbes.com EMAIL hfcr@hartmannforbes.com PHONE 503.692.9313 | 888.582.8780 FAX 503.692.9315





REFERENCE KIT

Printed with low energy and UV inks on FSC certified paper, the Reference Kit provides a step-by-step system to specify your project for quoting and ordering. The kit includes:

PRODUCT PORTFOLIO

A print catalogue featuring inspirational room photography and weave detail; the Product Portfolio is designed to assist in selecting your chosen fabric and to be used with the Style Guide and the Price List.

STYLE GUIDE

Used in tandem with the Product Portfolio and Price List, the Style Guide provides visual examples of each style, specifications and design considerations along with available options and upgrades.

PRICE LIST

Once styles and weaves are selected, the Price List provides measuring

HARTMANNFORBES.COM

Login to hartmannforbes.com to view inspirational photography, weave images, specifications, pricing, support materials and more.

NOTE: You'll find QR codes throughout the Reference Kit.
To access content online, hover over QR code with your
smartphone camera and click link shown.

NO-CHARGE MEMOS

Memos are ideal for getting a sense of color, opacity and texture of a weave. They are excellent for presenting to clients or for use with project boards. Memos are available at your representative showroom or online 24/7 at hartmannforbes.com

DESIGNER SAMPLE KITS

Designed to neatly store and organize memo samples, Designer Sample Kits are available by collection or custom-filled by color, texture or price point.

020 | HARTMANNFORBES.COM | 888.582.8780

888.582.8780 | HARTMANNFORBES.COM | 021

You'll find QR codes throughout the Reference Kit. To access content online, hover over QR code with your smartphone camera and click link shown.

CATALOGUE STRUCTURE

Quick Reference

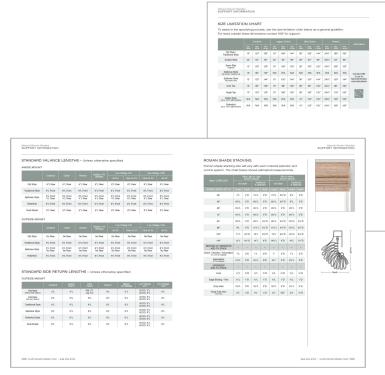


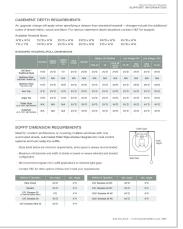


Method of operation height dimensions and accessories featured on specific pages

CATALOGUE STRUCTURE

Support Information





Charts

Providing quick access to specifications

- Size Limitations
- Casement Depth Requirements –
 Additional sizes available
- . Soffit Dimension Requirements
- Standard Valance Lengths
- . Standard Side Return Lengths
- · Roman Stacking

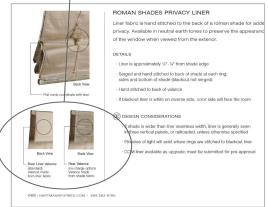
SHADE STYLE – specification change Old Style Shade



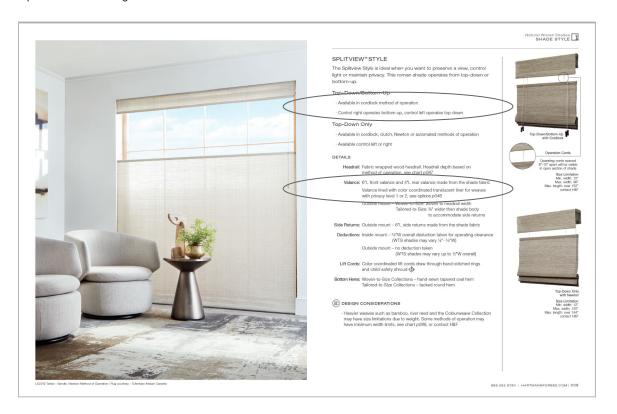


Outside Mount Valances not included as standard, available upon request as a front or back valance.

> Rear Liner Valance now standard on lined shades



SHADE STYLE – specification change Splitview[®] Style Shade



Top-Down/Bottom-Up

Now available in cordlock method of operation

Front Valance Lined now standard for weaves with Privacy Level 1 and 2.

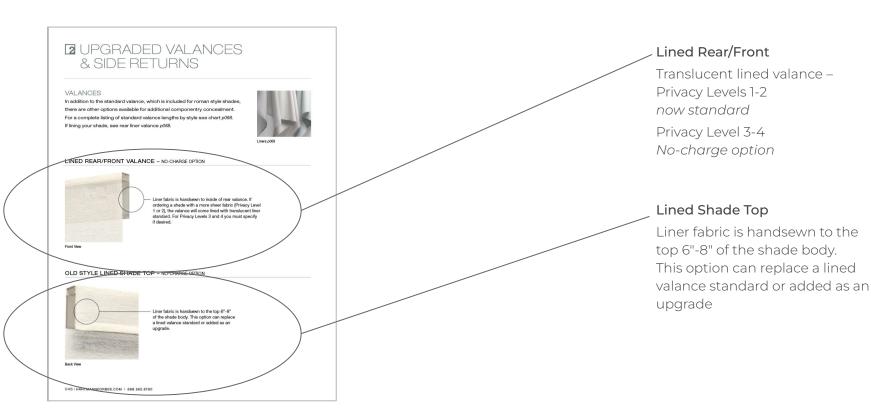
Privacy Level 3 and 4 no-charge, but must be specified

SHADE STYLE – specification change Rollerfold Shade

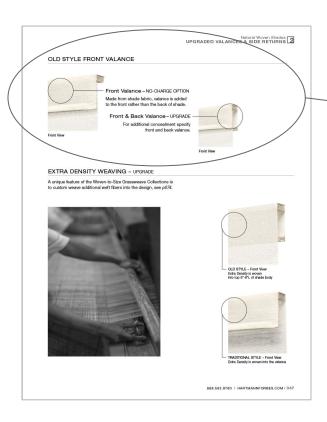


Valance now standard 6"L front valance made from shade fabric

VALANCES – specification change



VALANCES - new feature



Old Style Front Valance

No-charge option

Made from shade fabric, valance is added to the front rather than the back of shade

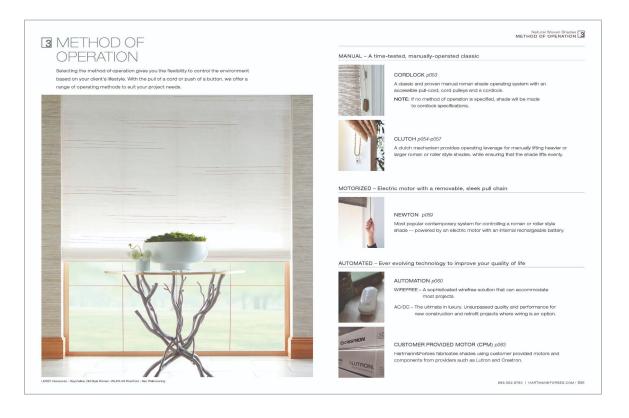
Front & Back Valance

Upgrade

For additional concealment specify front and back valance

METHOD OF OPERATION – new feature

Overview



Select Method Of Operation

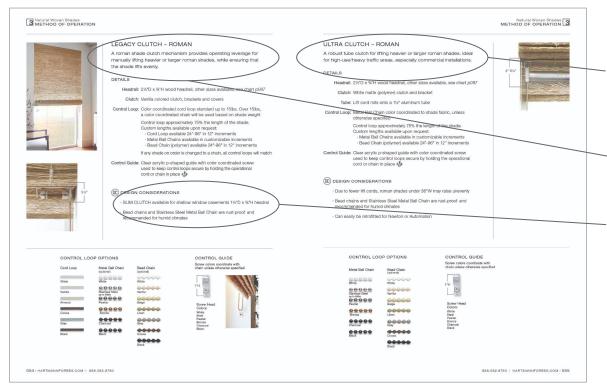
We have removed a standard method of operation to allow the flexibility to control the environment based on the end-user's lifestyle. With the pull of a cord or push of a button, we offer a range of operating methods to suit anyone's project needs.

NOTE: If no method of operation is specified, shade will be made to cordlock specifications.

Style Guide Natural Woven & Fabric Shades

METHOD OF OPERATION – new feature

Roman Style Shades Clutch (Legacy | Slim | Ultra)





Clutches provide operating leverage for manually lifting heavier or larger roman shades while ensuring the shade lifts evenly.

. Ultra Clutch

A robust tube clutch for heavier or larger roman shades. Easily retrofitted for Newton or Automation

. Legacy Clutch

A clutch mechanism providing operating leverage for manually lifting shades

. Slim Clutch

For shallow window casements (1 ½" deep)

- Cord Loop New Black
- . Metal Ball Chain New Charcoal
- New clear acrylic P-shaped Control Guide attached to all control loops. A simple, safe and less obtrusive safety mechanism

METHOD OF OPERATION – specification change Ultra Clutch – Roller Style



Ultra Clutch *now standard* on all Roller Style shades.

- Matte Bracket & Cover with

 Metal Ball Chain now standard
- Metal Bracket, Cover with Bead Chain optional
- New clear acrylic P-shaped Control Guide attached to all control loops as safety feature
- Screw colors coordinated to control loop unless otherwise specified

Style Guide Natural Woven & Fabric Shades

METHOD OF OPERATION – specification change

Newton - Roman | Roller





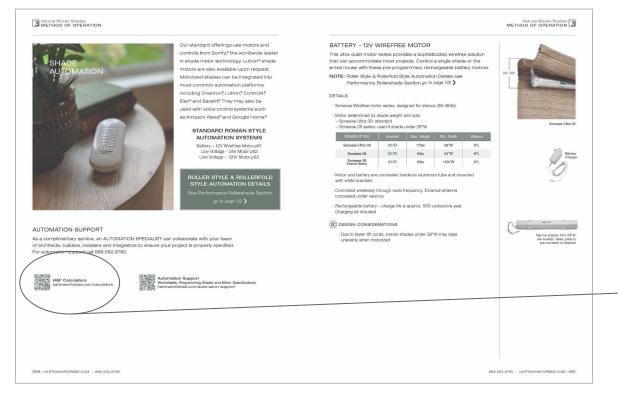
Newton motorized Roman or Roller Style shades. Operate with a pull of the chain or remote (included).

Now available up to 17lbs.

- Roller Style
 Matte Bracket & Cover
 with New Teardrop Tassel
 & Metal Ball Chain now standard
- Metal Bracket & Cover optional
- Barrel, Arc & Sculpted Tassels optional

METHOD OF OPERATION - new feature

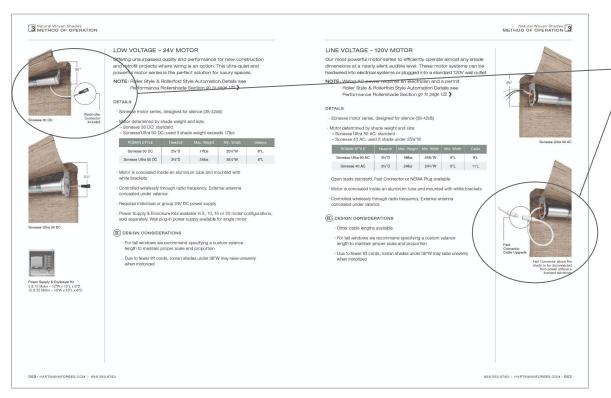
Automation – Battery – 12V Wirefree Motor



 Online calculator being developed for Automation

METHOD OF OPERATION – new feature

Automation – Low Voltage 24V & Line Voltage 120B Motors

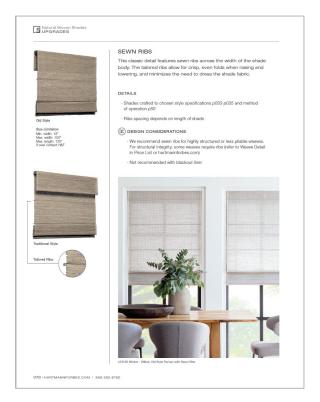


- . Wiedermüller Connector
- Fast Connector

 Allows the shade to be disconnected from power without a licensed electrician
- Most automated shades 6"-8" valance – standard

Style Guide Natural Woven Shades

SHADE STYLE – specification change Sewn Ribs (Classic Style)





Sewn Ribs

Previously Classic Style can now be found under upgrades

Max width 100"

CUSTOMIZATION – new product feature

Grassweave Essence Customization



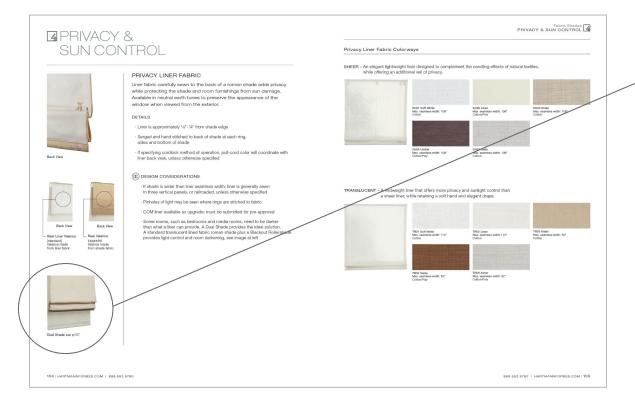
Custom Warp Edge

Grassweave Essence Collection Solid Edge, Stripe Edge, Inset Solid or Stripe Edge

- . Custom edge available from 1/4" to 5" (standard edge width: 3/8")
- Stripe edge is 2" wide and made up of eight stripes
- . Solid or Stripe edge can be inset 2," 4," 6," or custom
- . A handwoven 12" x 12" custom weave sample is available upon request, 3-4 week lead time. A quote number is required

PRIVACY & SUN CONTROL - specification change

Privacy Liner



- . Blackout Liner Not available for Fabric Shades
- . Some rooms, such as bedrooms and media rooms, need to be darker than what a liner can provide. A Dual Shade provides the ideal solution. A standard translucent lined fabric roman shade plus a Blackout Rollershade provides light control and room darkening.

Style Guide

PRODUCT DROPS



| STV | ı |
|------|---|
| July | |
| _ | |

Dual Roman | Roman

Dual Roller | Roller

Drapery

Panelscreen

Cordless Performance Roller Shade

Top Treatments

Curved Cassette System

Bamboo Cornices

Edge Binding

Chiffon

Twill Colorways –

Sage, Mocha, Sandstone, Toast, Chestnut

Bamboo 1" and 2"

Fabric Lining

Fabric Shades Blackout Liner Fabric

Umber Translucent liner colorway

Accessories

Ceramic Arc Tassel

Soffit System for automated rollershades

Velcro hold-downs on French door

Tension Device (now p clip hold down)



PRICE LIST (effective July 1, 2022)

SHIPPING & HANDLING
TERMS & CONDITIONS
SAMPLE ORDER FORM
PRICING
WEAVE DETAIL AND LIMITATIONS
MEASURING GUIDE

WORKSHEETS