

HARTMANN&FORBES 2024 Reference Kit Training Guide

NATURAL WINDOWCOVERINGS, WALLCOVERINGS & TEXTILES HANDCRAFTED FOR THE TRADE IN EDITIONS OF ONE

In the language of fine art, every Hartmann&Forbes product is truly "one-of-one." A unique, commissioned work, handcrafted in editions of one to create the ultimate in personal expression. Our single-minded commitment to quality is matched by singular, one-to-one service. You'll find this spirit woven through everything we do.

NEW CLIENTS

If you're new to Hartmann&Forbes – WELCOME. Please reach out for training on the new Reference Kit – <u>contact us</u> online for an appointment

CURRENT CLIENTS

If you're a current client of Hartmann&Forbes, thank you for your partnership, this document will provide the need-to-know changes in the new Reference Kit. Or feel free to reach out at anytime for an <u>appointment</u>, we'd be glad to step you through and answer any questions.

PLEASE NOTE: As of June 1, 2024, new guidelines from the American National Standards Institute (ANSI) and the Window Covering Manufacturers Association (WCMA) have gone into effect eliminating the use of operational cords on window coverings, among other changes. The 2024 Reference Kit features our response to the new standards. As technology evolves, we'll continually evaluate our systems and provide an up-to-date DIGITAL EDITION of the Style Guide to continually offer the best options available.

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Customization

REFERENCE KIT – TWO PIECE PRINTED KIT



PRODUCT PORTFOLIO Featuring inspiring room photography and weave details to assist in selecting a weave.



STYLE GUIDE

Provides visual examples of each shade style, along with detailed specifications, design considerations, helpful hints, and available options and upgrades.



PRICE LIST – DIGITAL ONLY Includes measuring instructions, complete fabric details, and pricing.





PRODUCT PORTFOLIO

IMAGES OF ALL PRODUCTS BY COLLECTION INSTALLATION AND/OR BEAUTY SHOTS OF EACH SERIES SWATCHES OF EACH COLORWAY LIMITED WEAVE DETAIL IMAGE DESCRIPTION

DESIGNER COLLABORATIONS







J. RANDALL POWERS

MAX HUMPHREY



AMY MEIER



MUSEUM OF INDIAN ARTS + CULTURE





LISA KANNING



Identified Designer Collections with a bio card (shown below). Designer Collections can now be found within the specific collection to allow a more comprehensive shopping experience.

AMY MEIER

Renowned for an aesthetic that seamlessly blends tradition and innovation, Meier's collection deftly fuses inspiration from Japanese design, the Bauhaus School, and traditional Korean cloth, using natural handwoven textiles to express the organic yet highly structured design.



DESIGNER COLLABORATION collections

Located within the specific collection as shown in this example



NEW COLLECTION – GRASSWEAVE motifs



The Grassweave Motifs Collection includes:

- H&F Studio
 - Canework
 - 。Pinisi

MIAC

- Sky Ladder
- Starlight
- Waterlines
- Passages

MAX HUMPHREY

- Trees
- 。Quilt
- Cross
- Cableknit

GRASSWEAVE MOTIFS"

CONTEMPORARY DESIGNS OF HISTORICAL PATTERNS

A visual representation of the concept of motifs, this collection deploys repeating decorative patterns to artfully express emotions and ideas. Panging from the geometric and abstract to the botanical and traditional, these initicate designs are handwoven of natural fibers on a jacquard loom for rich color and texture and a calming, rhythmic effect.



Product Profile **NEW EXPRESS TAILORING** for Tailored-to-Size Grassweave and Papyrusweave Collections

EXPRESS TAILORING™



Our exclusive EXPRESS TAILORING offers a selection of custom Tailored-to-Size Grassweave and Papyrusweave shades crafted to your precise specifications and ready to ship in as short as 3-4 weeks.

EXPRESS TAILORING[™]

See the EXPRESS TAILORING mark to find shades ready to ship in as short as 3-4 weeks.

Please note the following may increase lead times:

- Customer Provided Motors
- Fire Retardancy
- 20 or more units







STYLE GUIDE

STYLES METHODS OF OPERATION UPGRADES NO-CHARGE OPTIONS FIBER INDEX & CARE MASTERING THE DETAILS The PRINT EDITION of the Style Guide is ideal for offline reference. For the most up-to-date styles and specifications, access the continually refreshed DIGITAL EDITION at hartmannforbes.com

Style Guide **NEW OR UPDATES**

H

STYLES

INDEPENDENT DUAL SHADE SPLIT VIEW TOP-DOWN ONLY

METHODS OF OPERATION

NEWTON CONTROL OPTIONS SOMFY CONTROL OPTIONS

TOP TREATMENTS

CHIK VALANCE

EDGE BINDING

LINEN HEMP BAMBOO NEW COLOR

ACCESSORIES

TENSION DEVICE – tearsheet not shown in Style Guide

INTERNAL ALUMINUM HEM BAR (WTS Only)

MAGNETIC CHARGING CABLE

Style Guide **DISCONTINUED**

STYLES

DUAL SHADE ON ONE HEADRAIL SPLIT VIEW TOP-DOWN / BOTTOM UP FABRIC SHADES CASUAL STYLE

METHODS OF OPERATION

CORDLOCK

UPGRADES

HANDWOVEN BORDER TRIM



Style Guide SHADE STYLE UPDATE Old Style Shade

SHADE STYLE SHADE STYLES OLD STYLE A modern classic, this roman shade style is simple and clean with the shade fabric falling off the front of the headrail. See Size Limitations Chart p086 DETAILS Headrail: Fabric-wrapped wood headrail. Headrail depth based on method of operation, see chart p087 Valance: Inside Mount - 6*L rear valance made from the shade fabric. Some motors require 8*L, see chart p088 Top 6"-8"L of shade body is lined with color coordinated translucent Inside Moun liner to conceal componentry for weaves with privacy level 1 or 2, see options p046 Bottom Hems Outside Mount - Valances not included, but available upon request as a front or back valance. If valance is specified, Woven-to-Size [WTS] side returns will match valance length Hand-sewn tapered oval hem Side Returns: Outside Mount - Side returns made from the shade fabric p048. length dependent on method of operation. see chart p088 Deductions: Inside Mount - %"W overall deduction taken for operating clearance Tailored-to-Size [TTS] (WTS shades may vary 1/6"- 5/6"W) Outside Mount - no deduction take (WTS shades may vary up to 1/2"W overall) Lift Cords: Color coordinated lift cords draw through hand-stitched rings and child-safety shroud Side Return see options DESIGN CONSIDERATIONS · Stacking varies when in full up position, see roman shade stacking chart p089 · To enhance architectural aesthetics or blend Old Style and Traditional **Outside Mount** Style shades in a room, incorporate an Old Style front valance p046 · When specifying the clutch method of operation, control loops are positioned behind the shade. Improper operation may lead to damage along the edges of delicate fabrics Avoid front artificial lighting sources which can accentuate inherent natural fabric textures, and characteristics such as knots, ripples, or wrinkles p154 HELPFUL HINT For limited casement depth, specify a Legacy Slim Clutch with a 1½*D headrail 1 F2409 Earthen - Boot, Old Style Bornas 888.582.9780 | HARTMANNFORBES.COM | 033



HELPFUL HINTS

New Helpful Hints provide practical advice, tips or best practices, and can be found throughout the Style Guide

HELPFUL HINT

· For limited casement depth, specify a Legacy Slim Clutch with a 11/2"D headrail

Style Guide **SHADE STYLE UPDATE** Traditional Style Shade



SPECIFICATION CHANGE

Due to interference with shade folds and tension device, Traditional Style is not available with clutch method of operation, contact H&F for options

HELPFUL HINT - If Clutch method of operation is required for your project – consider an Old Style with a front

valance, p33

Style Guide SHADE STYLE UPDATE Splitview Style Shade





SPECIFICATION CHANGE

Style Guide – Natural Woven & Fabric Shades **METHOD OF OPERATION**

Overview



SPECIFICATION CHANGE

Cordlock has been discontinued due to Child Safety Standards:

METHODS OF OPERATION

- . MANUAL
 - Legacy Clutch: Standard & Slim
 - 。Ultra Clutch
- . HYBRID
 - Newton
- . AUTOMATION
 - 。Sonesse Wirefree
 - Sonesse Wired
- . CUSTOM SOLUTIONS
 - Customer Provided Motors
 - Custom Ordered Motors
 - Motor Ready Shades
- AUTOMATION PROJECT MANAGEMENT A complimentary service to simplify the specifying process.

Style Guide – Natural Woven & Fabric Shades **METHOD OF OPERATION** Clutch (Legacy | Slim | Ultra) – Roman





Clutches provide operating leverage for

Style Guide – Natural Woven & Fabric Shades **METHOD OF OPERATION**

Our Tension Device offering may change over time, so we elected to omit it from the Style Guide and instead provide an online tearsheet.



Style Guide – Natural Woven & Fabric Shades **METHOD OF OPERATION** Newton – Roman | Roller 1/2



Style Guide – Natural Woven & Fabric Shades **METHOD OF OPERATION** Newton – Roman | Roller 2/2

Natural Woven Shades



NEWTON[™] powered by MOTIONBLINDS

A contemporary method for controlling shades at the window with a gentle pull or with a myriad of remote options. The easy-to-use Newton motorized system is powered by an electric motor with an internal rechargeable battery. See Sze Limitation Chart p86

DETAILS

ROMAN

ROLLER

Motor: Concealed inside an aluminum tube (sound level 55-57db) Rechargeable Lithium ion battery – charge life is approx. 500 cycles/ one year (daily raise and lower). Flashing LED light will indicate charace required. Recharging kit (USR-C) included

· White bracket, no cover unless otherwise specified

- 6*L valance, unless otherwise specified

Control: 9°L metal pull chain and Teardrop tassel color coordinated to shade fabric, unless otherwise specified. Chain and tassel are removable AN ~ 20/D X WH fabric-wrapped wood headral, other sizes available, see chart p097

Matte (polymer) bracket cover coordinated to shade fabric, unless otherwise specified, Metal bracket cover available at no-charge

Roman Style



Roller Style









NEW

METHOD OF OPERATION L

• Wand – Roller Only

White White Bronze Charcoal Silver Charcoal

WAND COLORS - roller style only (optional)

HELPFUL HINT

 For taller windows, consider replacing chain and tassel with a wand, color coordinated to bracket unless otherwise specified.
 Available in 14,* 24,* and 40* lengths

NEW REMOTE CONTROLS

- Hand-held: Black New White available 9/24
- Wall Keypad: Black
- Motionblinds Bluetooth App Shades can be operated at a distance of up to 30 feet between smartphone and the shade



Style Guide – Natural Woven & Fabric Shades METHOD OF OPERATION

Shade Automation

Natural Woven Shades



Our automated offering uses motors and controls from Som/ly the worldwide leader in shade motor technology. Lutron* and other shade motors are also available upon request. Motorized shades can be integrated into most common automation platforms including Oreatron* Lutron* Control4* Elan* and Savant* They may also be used with voice control systems such as Amazon Alexa* Apple HomeKit* and Google Home*

AUTOMATION SUPPORT

As a complimentary service, an AUTOMATION SPECIALIST can collaborate with your team of architects, builders, installers, and integrators to ensure your project is properly specified.





H&F Calculators hartmannforbes.com/calculators

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that can accommodate most projects. Control a single shade or the entire house with these pre-programmed, rechargeable battery motors. DETAILS · Sonesse Wirefree motor series, designed for silence (38-48db) · Motor determined by shade weight and size: - Sonesse Ultra 30: standard - Sonesse 28 series: used if shade is under 28"W one Litra 20 Sonesse Ultra 30 2%*D 17lbs 28"W 6°L Scresse 28 2%*D 8lbs 24"W 6*L Sonesse 28 external better 2%*D 8he 16%?W 6"L Battery Charger · Motor and battery are concealed inside an aluminum tube and mounted with white brackets · Controlled wirelessly through RTS radio frequency, external antenna concealed under valance · Rechargeable Lithium ion battery - charge life is approx. 500 cycles/one year (daily raise and lower). Flashing LED light Narrow shades 16%*-24"W will indicate charge required. Becharging kit included are available with externa battery. Battery pack is pre-mounted to headrail · Magnetic Charging Adapter standard · See control options p062 HELPFUL HINT - For Somty Zinhee motors, contact H&F Magnetic Charging Ada 888.582.9780 | HARTMANNFORBES.COM | 059

This ultra-quiet motor series provides a sophisticated wirefree solution

SONESSE® WIREFREE

powered by SOMFY

METHOD OF OPERATION CONTRACTOR OF OPERATICON CONTRACTO

• Zigbee motor

HELPFUL HINT

 For Somfy Zigbee motors, contact H&F

• Magnetic Charging Adapter Standard for Roman Shades Included in Recharging Kit

hartmannforbes.com/automation-support

Style Guide – Natural Woven & Fabric Shades METHOD OF OPERATION Shade Automation Controls 1/2





Style Guide – Natural Woven & Fabric Shades METHOD OF OPERATION Shade Automation Controls 2/2





CUSTOM MOTOR ORDER

Hartmann&Forbes crafts shades using customer provided motors and components with upper and lower limits set during fabrication. The installation and final programming will need to be performed on project site by a certified integrator/installer. H&F Craftsmanship Warranty limitations apply, refer to Terms & Conditions.

Style Guide – Natural Woven **PRIVACY & SUN CONTROL** Dual Shade – Roman | Roller



SPECIFICATION CHANGE

An independent rollershade mounted behind a natural roman shade provides flexible sunlight and privacy control.

Independent Dual Shades give you the freedom to specify an outside mount Roman Style shade over an inside mount

For shared headrail contact H&F

Calculate window casement depth

Style Guide – Natural Woven Shades **SUPPORT INFORMATION** French Door Installation

SUPPORT INFORMATION



Natural Woven Shades SUPPORT INFORMATION

DOOR INSTALLATION

Specifying shades to cover door windows requires special consideration to ensure ideal functionality. Some options based on shade styles include the following.

DOOR CONFIGURATIONS



Specifying shades to cover door windows requires special consideration to ensure ideal functionality.

Suggested Door Configurations include

- Old Style Over The Door Mount
- Traditional Style Door Mount (automated only)
- . Roller / Rollerfold Door Mount



Style Guide – Natural Woven Shades **SUPPORT INFORMATION** Support Information – Charts 1/2

Network Owners Product	
SIZE LIMITATION CHART	- Minimum width 15"
Lagency Cates Mark Was Lage Was Note: Mark Mark Lage Addition	Lagery Logery Cate Cate Cate Cate Cate Cate Cate Cate
Old Style / Traditional Style 15* 180* 144* 15* 180* 144* 25%* 180* 192*	Od 3 \$\\\rho_1 \\ Traditional \$\\\shi_1 \\ 2\\\D\$ 1\\ 2\\\D\$ 2\\D\$ 2\\\D\$ 2\\D\$ 2
Sudare Style 24* 94* 96* 15* 94* 96* 25%* 94* 96*	Splitwee Style 21/D 11/D 21/D 21/D 21/D 21/D 21/D 21/D
Sewn Ribs Usprade 15" 100" 120" 15" 100" 120" 25%" 100" 120" Must be calculated based on fabric	Aech Tep 28/D 19/D 29/D 29/D 29/D 29/D 29/D 29/D 29/D 39/D 39/D 39/D 39/D
Splitview Style 15" 120" 144" 15" 120" 144" 25%" 120" 144" weight capacity.	Argeb Tep 214'0 114'D 214'D 214'D 214'D 214'D 214'D 214'D 214'D 214'D 314'D 31
Arch Top 15* 96* 132* 15* 96* 132* 25% 96* 132* Contact H&F or refer to: hardmann/objes.com for calculator	"Refer SNo" NA NA 31/"D 31/"D 31/"D 31/"D 31/"D 41/"D 31/"D 41/"D 41/"D <th< td=""></th<>
Angle Top 15' 96' 132 15' 96' 132' 25'4' 120' 132'	The field NA NA 3% D 3% D 3% D 3% D 3% D 4% D 4% D 4% D 4% D Month 15" 180" 144' To The out of Network the broketcomment depth angular during transform wave relation, trade length, and method of operation. 10" 15" 180" 144'
up is 100° kpril fastures IVA IVA IVA 10° 120° 120° 120° 120° 120° 120° 120°	For meas abulations basis on subscript fails, while its holmmenteduction on or contract HAP Independent Dati Black casement dight calculation wample p107
	Sewn Ribs Upgrade 15* 100" 120'
ROMAN SHADE METHOD OF OPERATION HEIGHT	SOFFIT DIMENSION REQUIREMENTS Soft Date: 120" 144
Logisty Column Bine Here Screeness Windtree Screeness Windtree Screeness Windtree Column Bine Here Newton Screeness Windtree Screeness Windtree Screeness Windtree	- States lated below are miniamum requirements, extra space is always recommended - Bold damenter based on waves election, shade dimensions, method of operation, and trackets configuration - Configuration - States lated below are miniamum requirements, extra space is always recommended - Bold damenter based on waves election, shade dimensions, method of operation,
Beavering Dep Lug201 Y1* Mark Discretion 28 A 2 Mark 201 SS 30 DC ODD Dot SS 40 Adv 310*H 216*H Set 44*H 316*H 316*H 316*H SS 10*D Discretion 28 A 2 Mark 201 27	- We recommend regular roll in softit applications to minimize light gaps Angle Top 15" 96" 132'
Measurements represent top of headnail to bottom of spanning system	Minimum pocket dimensions include standard typered hem bar. For limited pocket space, specify a low-portle aluminum internal hem bar Sisk View Roller Style N/A N/A N/A
	Mining of Councilion March Legisle Mathed of Downloin Var. Dupt Mining at Councilion March Legisle Rollerfold N/A N/A Uttrackanth 41.10 514 3415 downloin 000 514 up to 1202/L light textures N/A N/A N/A
	Newton 41/20 5°H 24½.Scresses 50.DC 51/20 0°H
	12/E Sorvesse 28 E*D 5*H 120/E Sonesse 40 AC 51/D 6*H
	120: Sonese 28 41/1/D 0°H 1200: Sonese 50 AC 51/1/D 0°H
	12// Soness Utra 30 4/1/D 5/H
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Style Guide – Natural Woven Shades **SUPPORT INFORMATION** Support Information – Charts 2/2



Style Guide HOW TO SPECIFY FABRIC SHADES



Style Guide – Fabric Shades **SHADE STYLE UPDATE** Old Style and Traditional Style Shades



Page 93

NEW NAMING

- Fabric Shades Old Style and Traditional Style separated to two pages
- Removed the term "Flat" from Fabric Shades to match the Natural Woven Shade section

Style Guide – Fabric Shades SHADE STYLE UPDATE Splitview Style Shades







Style Guide – Fabric Shades **PRIVACY & SUN CONTROL** Privacy Liner





Style Guide – Fabric Shades **PRIVACY & SUN CONTROL** Independent Dual Shades



Style Guide HOW TO SPECIFY PERFORMANCE ROLLERSHADES





Style Guide – Performance Rollershades METHOD OF OPERATION

Ultra Clutch – Roller





Style Guide – Performance Rollershades METHOD OF OPERATION Newton



Style Guide MASTERING THE DETAILS COMMON SPECIFICATION ERRORS TO AVOID

MASTERING THE DETAILS common specification errors to avoid

PRIVACY ENHANCEMENTS OFTEN OVERLOOKED

It's not uncommon for clients to overlook specifying privacy upgrades when ordering shades. While our natural weaves are visually stunning, they may not provide sufficient privacy or room-darkening capabilities by default.

RECOMMENDATION: For areas such as bedrooms or spaces where light control is crucial, consider this aspect during initial specification. We offer three effective solutions for enhanced privacy and sun control: privacy liners, independent dual shades, or extra density weaving. Refer to p64 for details

ROMAN SHADE CLUTCH DAMAGE FROM MISUSE

Our Legacy Clutch system is highly effective across numerous applications, but it requires careful handling due to its delicate spear mechanism. Frequent issues arise when users forcefully pull the shades, attempting to tuck the roman folds under a valance - an action that exceeds the design limits due to the folds' length.

RECOMMENDATION: For high-usage areas or where users might not be familiar with a clutch system, consider opting for our Ultra Clutch system, which features a more robust tube mechanism, or upgrade to the Newton motor system for a superior user experience.

ISSUES WITH SHADE MEASUREMENT

Many returned shades require resizing due to inaccurate initial measurements, leading to delays since each shade is custom, handwoven to precise dimensions.

RECOMMENDATION: While our measuring guide is available at hartmannforbes.com, we strongly advise that these measurements serve only as estimates. Always employ a professional installer to ensure accurate measurements for final orders.

ROMAN SHADE CONFIGURATION UPDATES

configuration to address privacy concerns, especially in homes with compromising window placements.

RECOMMENDATION: In privacy-sensitive areas like bathrooms and bedrooms, consider specifying a Splitview Style configuration when initially specifying

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REQUESTS FOR POST-PURCHASE MOTORIZATION

Motorized shades enhance the user experience significantly.

providing ease of use and a touch of sophistication. It's common for clients to request motorization after initially opting for manual shades, once they experience the difference.

RECOMMENDATION: Always discuss the budget thoroughly with clients, helping them understand the long-term value and daily benefits of investing in a motorized system.

ADJUSTING SIDE RETURNS

Side returns on outside mount shades are essential for concealing the hardware when viewed from the side. As shade operation technologies evolve and become bulkier, the need for appropriate side returns becomes more pronounced.

RECOMMENDATION: We generally recommend the shortest possible side return. However, the larger the operation method chosen, the more critical it becomes to review and adjust the side returns before placing an order. Consider a structured valance, removing the standard valance, and installing the shade within valance framework for a seamless look, especially when opting for Newton or automation.

NEW

INTERIOR LIGHTING CONSIDERATIONS

The use of direct interior front-lighting or accent/spot-lighting on natural shades is strongly discouraged. These artificial interior lighting methods can overshadow the subtle, intricate textures that define the artistry of our craftsmanship. Such lighting can also distort the appearance of our bandwoven natural materials, drawing unwanted attention to inherent. organic surface variations, such as rippling or wrinkling. RECOMMENDATION: If the use of direct front lighting or accent lighting on the shades is unavoidable, selecting a more heavily-textured weave can help minimize the appearance of any organic surface variations. Please be aware, however, that challenges which may arise specific Shades are often returned for conversion to a Splitview Style to the use of artificial interior lighting fall outside the scope of our craftsmanship warranty







digital PRICE LIST

SHIPPING & HANDLING TERMS & CONDITIONS PRICING WEAVE DETAIL AND LIMITATIONS MEASURING GUIDE WORKSHEETS

Now

STAND-ALONE DOCUMENTS

- Sample Order Form
- COM Form